



gourmet business

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WINTER PREVIEW

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Cover Photo: Bauble Stockings Happy Hanukkah Place Setting



fine foods quarterly



Santé
Knowledge for Restaurant Professionals

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Change Is The Only Constant

What a difference a year makes!

I was awoken before dawn on Thanksgiving morning by the noise of jet engines flying overhead...one after another... bound for Boston Logan Airport. There was something to be said for the peace and quiet we briefly experienced through the Pandemic, but the world has woken up again, and it was time for friends and family near and far to gather again. It certainly was nice to be able to gather with family this year without the fear of transmitting fearful viruses.

I generously offered to drive my daughter and a friend to the local mall on Black Friday so that they could start seeking the perfect gift for their wonderful family members. I figured it was probably in my best interest anyway if I wanted to see at least one gift under the tree. What I was not expecting was to be welcomed to the mall area with a traffic jam and gridlock the likes of which I haven't seen in years. Yup, you better believe they were shopping! I will admit that my holiday spirit was briefly diminished as another traffic light cycle came and went without any progression to my target destination. Even if I may have cursed a few times under my breath, I was really very joyful to see signs that business was returning to a healthier state because it's about time.

Then I learned that the sales statistics were released suggesting that on-line sales on Thanksgiving Day and Black Friday this year were a little less than expected. Apparently, this is the first time ever that there has been a decrease in on-line sales on big shopping days.

My independent observations and business news left me pondering what the end result would be for retail sales in 2021. Will there be lost sales due to products still sitting on a container ship or port somewhere in the world? Will American consumers simply choose to consume less? Have the trends in the world changed unexpectedly again? The only words of encouragement that I can offer are that change is the only constant. Forget about the past and focus on the future. And on that note, I offer you a glimpse in this issue of the fantastic products being introduced to market in the coming year, all of which will be on display at the Atlanta Market Show.

If you want to know what I am grateful for this holiday season, it is to not have a repeat of last year's holiday season experience.

INTERACTIVE SEMINARS AND COOKING DEMONSTRATIONS Set for Winter 2022 Atlanta Market

By David Spencer

Atlanta Market is preparing retailers and designers to build their brands in 2022 with a series of seven at-market educational sessions – including the proprietary Ahead of the Curve East Coast edition – and live culinary demonstrations presented January 11-18, 2022 at AmericasMart Atlanta.

“Atlanta Market is eagerly anticipating the engaging conversations, hands-on learning and delightful aromas that only come from in-person market programming,” said Dorothy Belshaw, International Market Centers (IMC) executive vice president, chief marketing and customer officer. “As we resume in-person programming, we are amplifying the interactive elements to allow attendees to fully engage in a way they have not been able to for two years.”

Atlanta Market’s four business education sessions include the East Coast Edition of IMC’s Ahead of the Curve trend discussion, social media workshops and tips for using digital tools presented by IMC’s new JuniperMarket.

“**Ahead of the Curve | East Coast Edition**” features Evan Millard of Modern Remains in Nashville; Ashley Ross of Muse Noir Interiors in Charlotte; Lia Shin of C+H Interiors, CW Design House and Habitat by Lia Shin in Atlanta; and April Tomlin of April Tomlin Interiors in Nashville in conversation about



emerging design trends and new product inspirations with *Luxe Interiors + Design*’s Southeast Homes Editor Kate Abney on Friday, January 14. The new JuniperMarket explores how the right tools can simplify wholesale buying in “**Bringing Your Business Digital – It’s Easier Than You Think**” on Thursday, January 13. Two social media workshops are “**Five Smartphone Photo Tips to Elevate Your Brand**” with instruction on composition and lighting strategy plus app recommendations on Wednesday, January 12 and “Five Methods to Grow Your Instagram Following” with tips for making social media more strategic and less stressful on January 15. These programs are offered at 10 a.m. in the Building 1, Floor 14 Seminar Space.

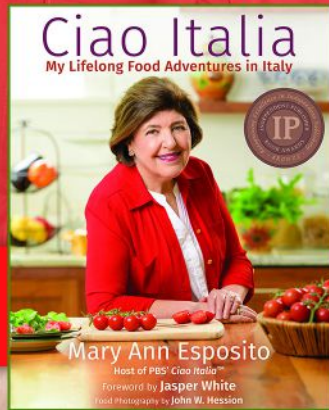
The JURA Demonstration Kitchen is buzzing for Winter 2022 with three culinary experts creating new dishes for retailers to learn to prepare in their stores. Prolific cookbook author and Italian food expert Chef Mary Ann Esposito celebrates the 30th season of her *Ciao Italia* cooking show with a live demonstration **“In the Kitchen with Mary Ann Esposito”** presented by *Gourmet Business* on January 15. Chef Palak Patel, owner of Dash & Chutney in Atlanta prepares vegan versions of classic dishes in **“Go Beyond: A Twist on Street Food from South Asia”** on January 12. Chef Nick Leahy, founder of The Usual in Atlanta, presents the perfect warm meal to soothe the soul using local ingredients in **“Wintertime Comfort Food: Rye Gnocchi with Spiced Braised Short Rib”** on January 13. These events are at 2 p.m. in the JURA Demonstration Kitchen in Building 2, Floor 8. Additionally, **Gourmet Catalog** hosts a meet and greet for members and all market attendees in the JURA Demonstration Kitchen on January 12 at 5:30 p.m.



Market attendees are invited to fete the launch of the new JuniperMarket, a new fully multi-line B2B e-commerce marketplace powered by IMC, at the **“Market Kickoff Party Hosted by JuniperMarket”** at 5 p.m. on January 12 in the Building 3, Floor 2 atrium. The B2B digital wholesale marketplace also hosts daily **“Afternoon Beats”** happy hours at 4 p.m. in the atrium January 13-15.



In-Person Demo



Mary Ann Esposito

Creator and Host of
the Popular PBS Television Series



Saturday, January 15 at 2pm

**During the Atlanta Market Winter Show
Live in the JURA Gourmet Demonstration
Kitchen - Building 2, Floor 8**

**Demonstrating the preparation of one of her
classic regional Italian recipes**

**Followed By Complimentary Cookbook
Signing for First 50 Guests!**

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Atlanta Market Preps For Fresh Start in '22

The excitement is growing as we anticipate a fresh start in 2022 and look forward to new business opportunities in the industry. The new year will be kicking off in January with the Atlanta Market Winter Show, taking place from January 11 – 18 at AmericasMart, where you will have the opportunity to see what is new in the world of products.

On the following pages we have highlighted some of the feature products from a vast assortment of suppliers that will be exhibiting throughout the permanent showrooms and temporary spaces. Personalization is still driving demand, with many new products being designed to allow consumers to express themselves through their décor and product choices. Entertaining continues to be a strong theme in which many products are designed

around, and where color-coordinated mix and match friendly product assortments make it easy for a shopper to bring their own individuality to their dining and kitchen spaces. New product designs are far from bland, with many utilizing artisan details to create distinctive finished products that are sure to have the eye-appeal necessary to attract and impress even the most discerning buyers.

Everyone is likely aware of all of the supply chain disruptions that have hampered our industry, which has made new product development even more of a challenge than ever before. As you will see from this preview, suppliers will be extra proud of the extraordinary hard work that has gone into making these beautiful products to grace our retail shelves and e-commerce offerings in the coming year.





TUPELO GOLD RESERVE HONEY ◀

From Savannah Bee

Bldg. 2, Showroom #1500

www.savannahbee.com

This bottle of exquisite liquid sunshine is the result of honeybees visiting over 2.5 million tupelo blossoms. For 8-10 days in spring, the White (Ogeechee) Tupelo tree's blooms bring an abundance of bees into the southeastern river basins that span between Savannah, Georgia, and the Gulf of Mexico. Savannah Bee Company's Gold Reserve Tupelo honey is so pure that you can taste the Tupelo blossom in every drop. It is rare and we are honored to share this limited-edition experience with you. Only 175 cases are produced annually and there has never been a honey exactly like this one..

MSRP: \$120



GRANNY'S KITCHEN FLOUR SACK TOWEL ◀

From SOUTHERN SISTERS HOME,

Bldg. 2, Showroom #1612

www.southernsisterswholesale.com

Southern Sisters Home offers gourmet flour sack towels that are designed and printed in the USA. Made of high-thread-count 100% cotton, the towels are soft and absorbent while retaining shape and good looks after hundreds of washes. Hundreds of customizable designs are available with no up charge for custom designs and low minimums. 28"X28.

MSRP: \$15



EVERYTHING SEASONING BEER BREAD MIX ▲

From Molly & you

www.molly-you.com

America's favorite beer bread packed with an artisanal blend of toasted sesame, garlic, sea salt, and poppy seeds. Just add beer and bake!



INNER GARDEN PLATTER ▲

From The LANG Companies

Bldg. 2, Showroom #1313

Whether a big holiday or a cozy dinner for two, serve meals in style with the LANG Inner Garden Platter, featuring beautiful floral designs and an on-trend color palette by popular artist Lisa Audit. This ceramic platter is part of a larger collection of textiles and ceramics, including appetizer plates, dishtowels, a table runner, decorative mugs and more.



LEMON ZEST - HEAVY WEIGHT MELAMINE ▲

By Certified International

Bldg. 2, Showroom #18F

www.certifiedinternational.com

With Spring around the corner, brighten your everyday with Certified International's multi-functional Lemon Zest dinnerware and serveware. Made of Heavy Weight Melamine, it is durable enough to be used outdoors and elegant enough for indoors. Top Shelf Dishwasher Safe and not recommended for Microwave or Oven.

MSRP: \$9.99 - \$59.99



TIERED TRAY ▲

From A&B Home Group

Bldg. 1, 11th Floor, Showroom #B1-4

www.abhomeinc.com

The radiant silver finish of the Iron Branch 2-Tiered Tray creates the perfect display for tasty desserts or décor. The silver glam is combined with whimsical gold birds sitting on top of the branch décor finish off the tray, completing the nature inspired decor.

MSRP: \$220

KEY LIME CRUNCH CASHEWS ►

From Elise Artisan Nuts

Atlanta Temps

www.eliseartisannuts.com

These king-sized cashews provide a tangy and sweet taste. It is a refreshing flavor combination of lemon and lime that make a perfect appetizer when guests come for dinner. Just open, pour into a bowl and serve.



BEE YOU COTTON APRON AND KITCHEN TOWEL ◀

From Peking Handicraft

Bldg. 1, 10-A-4

www.pkhc.com

Peking Handicraft is introducing a new apron and kitchen towel by artist, Teresa Chan. The custom printed bee design on 100% cotton fabric. Towel and apron has offset black/white trim.

MSRP: \$29.99/ APRON, \$12.49 / KITCHEN TOWEL



WHITE AMARYLLIS & ROSEMARY DECORATIVE FRAGRANCE BOWL ▲

From Aromatique

Bldg. 2, SHOWROOM #821

www.aromatique.com

White Amaryllis & Rosemary fills your space with fragrant herbs and ginger topped with white florals, all embraced by notes of earthy oakmoss. The Decorative Fragrance Bowl is a new, innovative way to fragrance your space. The scented wood chips are the ultimate performer when it comes to flameless fragrance. The white dipped ceramic bowl is a unique, yet neutral vessel that can be used anywhere. White Amaryllis & Rosemary is the perfect everyday staple to bring outdoor inspirations inside.

MSRP: \$36



THIS KITCHEN IS FOR DANCING WALL ART ▲

From Dicksons

Bldg. 2, Showroom #1500

www.dicksonsgifts.com

Add a touch of art to the kitchen with the THIS KITCHEN IS FOR DANCING wall or tabletop art. The frame is 9"x 11"H – and the window is 8"x 10"H and features black wood and glass.

MSRP: \$24.99



HAND MADE GLASS APPLE DECOR ◀

From Egyptian Museum

Bldg 1, Floor 20 #D3

www.egyptianmuseum44.com

Hand made apple glass décor sits 5" high, and will bring a special decorative touch to the kitchen or table.

MSRP: \$22.50

COCKTAIL SWIZZLE STICKS ►

From Friendlily Press

Showroom #2606

www.friendlilypress.com

Acrylic swizzle sticks 4 packs. Reusable in hot or cold beverages for gifts, parties, and more. A variety of styles to fit all occasions.





L'AMOUR 2.75 QT. SOUP POT/CHEF'S OVEN ▼

From Le Creuset

Bldg. 2 Showroom #883A

www.lecreuset.com

The L'Amour Soup Pot/Chef's Oven is adorned with an artisanal hand-applied heart appliqué on a classic white background, and finished with an elegant brushed signature light gold knob that is sure to warm hearts. Functional and beautiful, use it as a serving piece to share the love from oven to table or as a light-hearted decorative accent in the kitchen.

The Soup Pot/Chef's Oven is the ideal vessel for soups, stews, one-pot meals and more. Its sloped sides make stirring more efficient and effective by promoting continuous movement even with the lid in place, and the generous depth provides ample room for simmering without taking up additional stove space. Large loop handles are designed for easy lifting and provide a steady grip when transferring a full pot.

MSRP: \$250

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Gourmet Business Atlanta Market Preps For Fresh Start in '22



I LOVE LAS VEGAS MARKET

"JURA has it's own private showroom and hospitality center where you can come in, engage, taste, smell, and experience JURA fully automatic machines at their best. If you're looking for items in gourmet and luxury, this is the best market to experience that."

– David Shull, JURA, Inc.

Business-to-business is still person-to-person, and Las Vegas Market is where partnerships between buyers and sellers are formed and nurtured, all against the backdrop of a world-class West Coast destination.

Join us and see why thousands of furniture, gift, and home décor products are only part of the story at Las Vegas Market!



Join us January 23-27, 2022

LasVegasMarket.com

@lasvegasmarket

PATRIOTIC COLLECTION ▼

From Hester and Cook
www.hesterandcook.com

This collection includes some summer favorites! You will love the red, white and blue of the tabletop necessities, great for summer barbecues, picnics and lakeside lunches. Par a sweet fruit themed placemat or place card with a striped or checked pattern for a refreshing summer look.



OCEAN SWIRL ENAMELWARE DINNERWARE AND SERVEWARE ▲

From Golden Rabbit
Bldg. 2, 8th floor, 835A
www.goldenrabbit.com

The Ocean Swirl Enamelware is a two-tone swirl pattern of porcelain enamels that are fused to carbon steel at high temperatures creating a durable, lightweight and unique dinnerware. The enamelware is trimmed with stainless steel edges to provide extra protection to the edges. Enamelware is a completely unconventional product, which combines both beauty and functionality to every home cooked meal. The swirl style of this enamelware is a trademark of Golden Rabbit. Available pieces include serving trays, serving bowls, chargers, dinner and salad plates, bowls and mugs.

MSRP: \$15.00 - \$73.50

TIPSY CHERRIES ▼

From Good Food Services
Bldg 2, 8th floor, suite 870A
Us.sableandrosenfeld.com

Sable & Rosenfeld offer a range of easy entertaining and bar garnishes including Tippy Olives, Onions and Cherries. Great addition to any bar, and a great gift too.

MSRP: \$MSRP: \$15.00 - \$73.50



FORESIDE HOME & GARDEN COLLECTION ►

From Ivystone

BLDG 2, #1101

www.foresidehomeandgarden.com

Say goodbye to ordinary decor products, say hello to curated pieces that effortlessly transition from season to season from Foreside Home & Garden.



GOOD CITIZEN COFFEE CO. ►

From Just Got 2 Have It!

Bldg. 2 - 1721, 1709 & 1713

www.goodcitizen-coffee.com

Good Citizen Coffee Co. utilizes a patent pending process of hypersublimation to make their instant coffee preserve all flavors without compromising quality. Simply stir into hot water and enjoy! Great for travel, camping, work, or any occasion where a cup of coffee is desired.



THIERS-ISSARD OYSTER KNIVES ►

From Kiss That Frog

Bldg 2, #925

www.kissthatfrog.com

Thiers-Issard's Oyster Knives are handmade in Thiers, the knife making capital of France. Requiring up to 27 intricate stages of production, these knives are made for the best, by the best.



PINSTRIP COLLECTION ▼

From Koransha

www.koranshaus.com

The exquisite relief of this tableware line produced in Arita, Japan is produced by controlling the thickness of the glaze to produce a fine and uniform texture the likes of which cannot be created by hand. This is further accentuated through the use of a lapis lazuli blue to impart rich depth. Awarded the Best New Product at NY NOW 2019.





MODESTO COLLECTION BY KRAFTWARE ▲

From Kraftware Corporation

Ryan Group Showroom #685

www.kraftwarecorp.com

Kraftware Corporation, Longtime industry leader in barware and home entertaining accessories, is introducing the Modesto Collection. Modesto is part of the new Adventure Accessories series; barware for those who know it's about the experience. These stylish material-wrapped high grade stainless steel ice buckets and bar trays are available in a vast number of water resistant wraps to coordinate with any décor. Ice is kept frozen for hours in this condensation free ice bucket so you can concentrate on the fun!

MSRP: \$70 TRAY, \$75 ICE BUCKET

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the show

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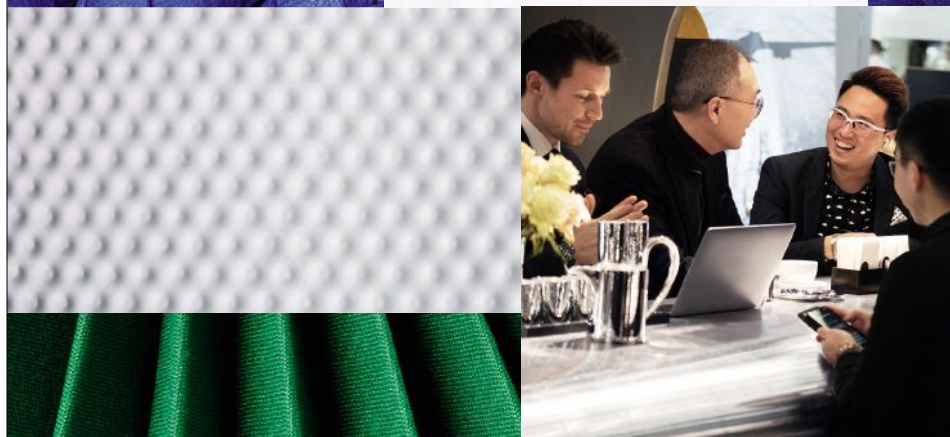
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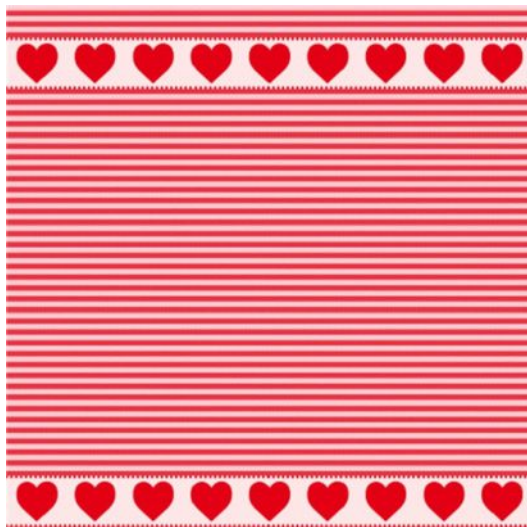
ambiente.messefrankfurt.com

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messe frankfurt



HEART DESIGN TEA TOWEL ▲

From Mierco,
www.mierco.com

Fine woven jacquard tea towel in Classic Hearts design. 26x26" traditional Euro square makes for a mini table topper, isle runner, or tea towel. 100% Cotton. Made in Portugal.



GROOVE COCKTAIL SHAKER ◀

From Oggi
www.oggi.co

The Oggi Groove cocktail shaker is made with a sweat-proof double wall vacuum insulated stainless steel body that has grooves for slip-proof grip. The shaker features a easy to remove drip proof Tritan™ Lid with Silicone Gasket and Built In Strainer. Ideal for indoor and outdoor entertaining with exceptional temperature retention properties. Available In: Brushed Stainless Steel, Black, Charcoal, White Gold Marble, Turquoise and Coral.

MSRP: \$24.99

SALERNO BAKEWARE ▼

From Pampa Bay

Bldg 2, Showroom #1200

www.pampabay.com

Pampa Bay is adding to their popular Salerno line with some outstanding bakeware additions. The Salerno Collection is a collection of high-fired porcelain pieces with stylish silver titanium beading. The modern organic shapes are sure to add vibrant color to modern tables and fresh energy to traditional settings. This oven-to-table cookware ensures easy cleanup, and is food safe, dishwasher safe, freezer to oven to table.





**PIETRA SERENA
COLLECTION ►**

From Vietri

Bldg. 2, Showroom #909

www.vietri.com

Characterized by hand pressed edges, Pietra Serena pays tribute to the architectural details of Florence, Italy during the Renaissance. Pietra, meaning stone in Italian, is the gray marble sandstone that is the foundation of this remarkable city. Pictured with Honeycomb Rufolo Glass.

**C'EST LE VIE TABLETOP
COLLECTION ◀**

From Shoptii

Bldg. 2, Showroom #1803

www.shoptii.com

Shoptii will be showing their lavender and French countryside inspired tabletop collection called C'est Le Vie.





“CRAWL” + “DRAWL” WHISKEY COLLECTION ◀

From Pourtions

Showroom #1500

www.pourtionsjustright.com

The newest additions to the Pourtions whiskey glass collection feature the Pourtions signature “perfect pour lines”, alongside witty warnings—all with a sassy, southern twist. With graphic markers at 2oz & 5oz, these humorous and helpful tumblers are the right choice, making sure your southern charm stays intact all night long. The 10 oz. tumbler is manufactured in the USA. All inks are organic, durable, and dishwasher safe.

MSRP: \$12.95

CELEBRATING Years



Uniting Our Industry. Improving Lives.

Gift for Life

Since its founding in 1992, **Gift for Life** has united the gift and home industry for common good – whether crisis-related hunger relief or HIV/AIDS research, prevention, treatment and advocacy. Over the last 30 years, together we have raised nearly \$6 million through at-market events, cause marketing products and direct donations.

During COVID, our focus shifted to virtual fundraising for crisis-related hunger relief. In 2021, with your support, our “Feed the Hungry. Feel the Good” raised \$100,000+ for World Central Kitchen. Please join us as we continue to support programs that address food insecurity.

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